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EU State Aid reform

as an opportunity

for the construction products industry

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### What has the SGEI to do with affordable housing

- Exemption from the general State Aid ban for Services of General Economic **Interest** (SGEI)
- In the case of housing restriction to programmes targeting vulnerable households = social housing
- International comparison of housing policy models shows that models which also include middle-income groups are more efficient, e.g. the 'Vienna model'
- Austria can apply its model because it already existed before EU accession Other countries failed with EU-notification of new subsidy models
- Long-standing dissatisfaction with these State Aid regulations. With the new EU Commissioner for Housing, Dan Jørgensen, this is now changing

### **Revision of SGEI regulations**

- Public consultation on the draft revised SGEI Decision until 4 November 2025
- New exemption category for affordable housing, defined as:
   "housing for households who are not able, due to market outcomes and notably market failures, to access housing at affordable conditions"
- Previously, only social housing was compatible with EU Competition Law Now this should also apply to affordable housing
- Final adoption planned by the end of 2025 as part of the European Affordable Housing Initiative

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### Why is this good news for the construction industry?

- Filling the affordable housing gap has the greatest potential for increased new housing construction across Europe
- Existing successful affordable housing models e.g. in Austria, Nordic Countries, the Netherlands, France
- Current new approaches in Ireland, Slovakia, Slovenia, Germany etc.

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### To do's on EU-level

- New affordable housing sectors should pursue the following objectives:
  - rapid scaling
  - establishment of resilient institutional structures
  - with robust supervisory frameworks
  - high quality standards
  - social targeting
  - forward-looking land policy
  - minimal use of public funds
- Development and introduction of appropriate financing models
- Creating a competitive environment between such models in order to identify the most efficient ones and recommend them for replication